



Delivering Corporate Facility Sourcing Solutions Across Multiple-Sites and Large Portfolios

M|SOURCE's Corporate Facility Sourcing platform targets fragmented institutional real estate portfolios spread over large geographic areas. By leveraging our proprietary business processes, M|SOURCE uses Tier II service providers, cloud based systems, managerial level staff and facility management practices to create **tangible cost savings** and manage **high volume, low dollar value tasks** (i.e. snow removal, lawn maintenance, janitorial, etc.) in support of our clients' core objectives. This results in reducing total vendor count as well as all related management and administrative concerns, thereby directly **increasing your profitability**.

For large and/or multi-site portfolios, bundled sourcing solutions are much more than trimming hedges, cutting grass, washing windows or plowing and salting parking lots. As portfolios increase in size, the administrative burden has a measurable growth factor, thus driving up the actual cost to provide these services. Soliciting multiple bids, tracking W-9's, Certificates of Insurance, Material Safety Data Sheets, verifying & paying invoices, etc. become full-time responsibilities and take valuable time away from your core business. Managing this process **is** M|SOURCE's core business which allows you to focus on yours.

Our Value-Added Factors:

- **Reduced Costs**
 - Extensive network of fully vetted & high performing contractors in place.
 - Clients benefit from M|SOURCE's *considerable* buying power.
 - One source to contract with, manage and pay resulting in a reduction to your vendor count.
 - Using M|SOURCE decreases the frequency that internal facility personnel need to travel to sites.
- **Improved Efficiency**
 - Eliminates the low value, high volume, non-core tasks.
 - Standardization of specifications across entire portfolios.
 - Streamlined A/P process through bi-monthly uploads mapped to client's GL accounts.
 - M|SOURCE regularly visits each site, becoming a "no-cost" adjunct site manager.
 - Increased service levels and shorter turnaround times to internal clients.
- **Vendor Management**
 - Multiple bids solicited from several contractors ensures competitive pricing.
 - Maintain database of required documents (w-9's, COI's, MSD's, required licenses, etc.).
 - Conduct Security Screenings of vendor staff when appropriate.
 - Oversee invoice review, verification and payment.
 - M|SOURCE solicits bids from client identified vendors/customers to preserve larger business relationships.
- **Leveraging Technology**
 - Access to state-of-the-art technological infrastructure rarely deployed by traditional facility management firms.
 - Vendors required to use mobile app to track check in/out times and services performed.
 - Detailed photos uploaded to cloud-based folder allows client to "virtually" walk each site from their office.
 - M|SOURCE can provide projected future costs by analyzing current meteorological forecasts.
- **Reduced Liability Exposure**
 - M|SOURCE provides an additional layer of insurance coverage.
 - Specialized technology & recording keeping can counteract frivolous "Slip & Fall" incidents in winter.
 - 24/7/365 Call Center is utilized to handle emergency issues and notification ensuring prompt resolution.

Let M|SOURCE's years of experience and network of trusted, verified vendors enhance your organization's internal initiatives and core business by providing sourcing solutions at a lower cost without increased service levels. To learn more, please contact:

Kurt Andrae
Director of Business Development
(262) 439-4223 kandrae@mghi.net

13890 Bishops Drive, Suite 205| Brookfield, WI| 53005| www.mgroupholdingsinc.com